

PROFESSIONAL DEVELOPMENT 2024 ONLINE SESSIONS

JANUARY

ONLINE SESSIONS

- 01 **NEW** TEAM LEADER TRAINING
PART 1 OF A 3 PART SERIES
25 JAN / 10:00 AM - 11:00 AM
- 02 BUILDING A BUDGET
TO PRICE JOBS PROFITABLY
30 JAN / 10:00 AM - 11:00 AM
- 03 **NEW** TEAM LEADER TRAINING
PART 2
30 JAN / 1:00 PM - 2:00 PM
- 04 INVASIVE SPECIES
IN ONTARIO
31 JAN / 10:00 AM - 11:00 AM

FEBRUARY

ONLINE SESSIONS

- 01 DIG A LITTLE DEEPER
UNDERSTANDING SOILS
01 FEB / 10:00 AM - 11:00 AM
- 02 **NEW** TEAM LEADER TRAINING
PART 3
01 FEB / 1:00 PM - 2:00 PM
- 03 BASICS OF PLANTER DESIGNING
02 FEB / 10:00 AM - 11:00 AM
- 04 **NEW** ARBORETUM/TREE CARE
06 FEB / 10:00 AM - 11:00 AM
- 05 **NEW** SHUT THE BACK DOOR
(RECRUITMENT & RETENTION)
06 FEB / 1:00 PM - 2:00 PM
- 06 **NEW** CLIMATE CHANGE & THE GARDEN
PART 1 OF A 2 PART SERIES
07 FEB / 1:00 PM - 2:00 PM
- 07 **NEW** CLIMATE CHANGE & THE GARDEN
PART 2
08 FEB / 10:00 AM - 11:00 AM
- 08 PLANTING PLANS/CHOICES
08 FEB / 1:00 PM - 2:00 PM
- 09 **NEW** SPECIALIST RELATIONSHIPS
BETWEEN PLANTS, INSECTS & OTHER CREATURES
09 FEB / 10:00 AM - 11:00 AM
- 10 MARKETING TO ATTRACT
YOUR "A" CLIENT
12 FEB / 10:00 AM - 11:00 AM
- 11 **NEW** STORM WATER MANAGEMENT
12 FEB / 1:00 PM - 2:00 PM
- 12 **NEW** IF TREES COULD TALK
13 FEB / 10:00 AM - 11:00 AM
- 13 UNWANTED WEEDS
AND THEIR ID BY PLANT FAMILY
13 FEB / 1:00 PM - 2:00 PM
- 14 **NEW** ANNUALS, PERENNIALS, NATIVES & TROPICALS
FOR CREATIVE CONTAINERS
14 FEB / 10:00 AM - 11:00 AM

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FEBRUARY ONLINE SESSIONS

- 15 **NEW** PERFECT PLANT PAIRINGS:
AN ARTISTIC EYE
14 FEB / 1:00 PM - 2:00 PM
- 16 PICKING THE RIGHT FERTILIZER
15 FEB / 10:00 AM - 11:00 AM
- 17 PLANT CHOICES: NATIVAR, EXOTIC, INVASIVE
WORKING TOWARD ENVIRONMENTALLY
15 FEB / 1:00 PM - 2:00 PM
- 18 CHASING GROWTH WITHOUT SYSTEMS
PART 1 OF A 2 PART SERIES
20 FEB / 10:00 AM - 11:00 AM
- 19 NO FUSS FRUIT PLANTS
FOR YOUR NEXT LANDSCAPE PROJECT
20 FEB / 1:00 PM - 2:00 PM
- 20 **NEW** ROSES, STARTING FROM A TO Z
21 FEB / 10:00 AM - 11:00 AM
- 21 **NEW** FROM GOOD TO GREAT
(DEVELOPING GREAT CREW LEADERS)
21 FEB / 1:00 PM - 2:00 PM
- 22 ENJOYING YOUR LANDSCAPE
BY LIGHT OF THE MOON
22 FEB / 10:00 AM - 11:00 AM
- 23 **NEW** XERISCAPING:
WATER WISE LANDSCAPING
22 FEB / 1:00 PM - 2:00 PM
- 24 BUGS AND DISEASES
ARE ALWAYS A CHALLENGE
26 FEB / 10:00 AM - 11:00 AM
- 25 LANDSCAPE CONSTRUCTION DRAWINGS
PART 1 OF A 2 PART SERIES
26 FEB / 1:00 PM - 2:00 PM
- 26 LESS COMMON FRUITS PLANTS
FOR YOUR LANDSCAPE PROJECTS
27 FEB / 10:00 AM - 11:00 AM
- 27 **NEW** CHANGING LANDSCAPE OF
MAINTENANCE
27 FEB / 1:00 PM - 2:00 PM
- 28 GROWTH ON PURPOSE
28 FEB / 10:00 AM - 11:00 AM
- 29 **NEW** PAUL'S TOP 5 PLANTS
BY CATEGORY
28 FEB / 1:00 PM - 2:00 PM
- 30 **NEW** DYNASCAPE
PART 1 OF A 2 PART SERIES
29 FEB / 10:00 AM - 12:00 PM
- 31 **NEW** ANNUAL FLOWERS
SEASON LONG COLOUR
29 FEB / 10:00 AM - 11:00 AM



PROFESSIONAL DEVELOPMENT 2024 ONLINE SESSIONS

MARCH ONLINE SESSIONS

- 01** **NEW** DYNASCAPE
PART 2
01 MAR / 1:00 PM - 3:00 PM
- 02** **NEW** SOIL HEALTH AND CLIMATE
AN OVERVIEW FOR THE LANDSCAPING INDUSTRY
01 MAR / 1:00 PM - 2:00 PM
- 03** LIGHTING 101
LIGHT AND PHOTOMETRICS
04 MAR / 10:00 AM - 11:00 AM
- 04** LANDSCAPE CONSTRUCTION DRAWINGS
PART 2
04 MAR / 1:00 PM - 2:00 PM
- 05** **NEW** PERENNIAL (LANDSCAPE)
GARDENING WITH SUCCULENTS
05 MAR / 10:00 AM - 11:00 AM
- 06** COMMON NATIVE PLANTS
AND THEIR ID BY PLANT FAMILY
05 MAR / 1:00 PM - 2:00 PM
- 07** COMMON & UNCOMMON PROBLEMS IN
THE LANDSCAPE FOR WOODY PLANTS
06 MAR / 10:00 AM - 11:00 AM
- 08** CHASING GROWTH WITHOUT SYSTEMS
PART 2
06 MAR / 1:00 PM - 2:00 PM
- 09** 5 KEY STEPS TO AN EFFICIENT
MORNING ROLL OUT
07 MAR / 10:00 AM - 11:00 AM
- 10** AN INTRODUCTION TO:
TREE BIOLOGY, HEALTH, AND STRESS
07 MAR / 1:00 PM - 2:00 PM
- 11** HOW TO GROW A HIGHLY PROFITABLE
GARDENING DIVISION
11 MAR / 10:00 AM - 11:00 AM
- 12** **NEW** INTRODUCING THE 6 C'S OF
REGENERATIVE SOIL MANAGEMENT
11 MAR / 1:00 PM - 2:00 PM
- 13** **NEW** TURFGRASS CARE
12 MAR / 10:00 AM - 11:00 AM
- 14** SHADE GARDENING
IS ACTUALLY AN OPPORTUNITY
12 MAR / 1:00 PM - 2:00 PM
- 15** **NEW** HOW TO ACHIEVE 100% CERTAINTY
YOUR PROPOSALS ARE PRICED CORRECTLY
13 MAR / 10:00 AM - 11:00 AM
- 16** LIGHTING 101:
BASIC DESIGN TECHNIQUES
14 MAR / 10:00 AM - 11:00 AM
- 17** **NEW** THE DIRT ON
HOSTAS & VIRUS X (HVX)
14 MAR / 1:00 PM - 2:00 PM
- 18** LIGHTING 101:
INSTALLATION
18 MAR / 10:00 AM - 11:00 AM
- 19** THE HOW-TO'S OF:
TREE SELECTION, PLANTING & SPACING
18 MAR / 1:00 PM - 2:00 PM
- 20** LANDSCAPE DRAINAGE:
GUIDELINES & TERMINOLOGY
19 MAR / 10:00 AM - 11:00 AM

PROFESSIONAL DEVELOPMENT 2024 ONLINE SESSIONS

MARCH ONLINE SESSIONS

- 21** COMMON TREES AND THEIR ID
BY PLANT FAMILY
19 MAR / 1:00 PM - 2:00 PM
- 22** AGGREGATES, SOIL CONDITIONS &
DRAINAGE EFFICIENCY
20 MAR / 10:00 AM - 11:00 AM
- 23** **NEW** GROUND COVERS, LIVING
ALTERNATIVES TO ASPHALT
20 MAR / 1:00 PM - 2:00 PM
- 24** PRICING LIGHTING JOBS
21 MAR / 10:00 AM - 11:00 AM
- 25** SOAK AWAY PITS & SUBGRADE
DRAINAGE SYSTEMS
21 MAR / 1:00 PM - 2:00 PM
- 26** LANDSCAPE DESIGN PRACTICE
CHARGING FOR DESIGNS
25 MAR / 1:00 PM - 2:00 PM
- 27** BUILDING WINNING TEAMS:
KEEP THEM & TRAIN THEM TO SUCCEED
26 MAR / 10:00 AM - 11:00 AM
- 28** COMMON PERENNIALS AND THEIR ID
BY PLANT FAMILY
27 MAR / 10:00 AM - 11:00 AM



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PROFESSIONAL

**CALLING ALL DESIGN, CONSTRUCTION,
AND MAINTENANCE CONTRACTORS!**

Get FLP certified this winter, and receive the tools and knowledge to design, install and maintain water efficient landscapes that utilize lot level stormwater management and enhance the environment.

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