

Landscape Ontario Horticultural Trades Association - AGM
 Wednesday, January 11, 2023 @ 8:30 AM
 Delta Hotel - International Ballroom

All Landscape Ontario members are invited to attend the AGM but only Active and Honourary Life members can make a motion and vote.

Agenda Item	Whom
<p>1. President's Call to Order and Remarks</p> <ul style="list-style-type: none"> ● Welcome to the 49th AGM for Landscape Ontario Horticultural Trades Association. We're so glad you could join us. My name is Lindsay Drake Nightingale and I am your Landscape Ontario President. ● I would like to start with a minute of silence to remember those members who have passed away this year. 	<p>Lindsay Drake Nightingale</p>
<p>2. Introduction of the 2022 Board</p> <ul style="list-style-type: none"> ● I would like to introduce the 2022 board and thank them for their service. ● Executive/Finance Committee: <ul style="list-style-type: none"> ○ Dave Wright - Past President ○ Lindsay Drake Nightingale - President ○ Ed Hansen - 1st Vice President ○ Lindsey Ross - 2nd Vice President ○ Jeff Olsen - Treasurer ● Members at Large 2022 <ul style="list-style-type: none"> ○ David Milne ○ Blake Tubby ● Chapter Board Representatives 2022 <ul style="list-style-type: none"> ○ Jon Agg - Durham ○ Margot Byers - Georgian Lakelands ○ Fran MacKenzie - Golden Horseshoe ○ Pam Cook - London ○ Steve Neumann - Ottawa ○ Pamela Cooze - Toronto ○ Terry Childs - Upper Canada ○ Jason Dietrich - Waterloo 	<p>Lindsay Drake Nightingale</p>

- Liana Desmarais - Windsor

- **Industry Sector Group Representatives 2022**

- Beth Edney - Landscape Designers
- Art Vanden Enden - Garden Centres
- Brad Paton - Grounds Management
- Nick Winkelmolten - Growers
- Steve Macartney - Irrigation
- Peter Guinane - Landscape Contractors
- Jamie Riddell- Lighting
- Jon Agg - Snow and Ice Management
- Alan White- Turfgrass Management

- **Past Presidents of Landscape Ontario**

I would like to acknowledge the Past Presidents of Landscape Ontario. They made a foundation for the success of the Association. The legacy of their continued support is appreciated.

- 1973 Glenn Peister
- 1974 Casey van Maris (Honourable Mention)
- 1975 Marc Thiebaud
- 1976 Gord Shuttleworth
- 1977 John Van Staveren
- 1978 Gord Shuttleworth
- 1979 Karl Stensson
- 1980 Frank Kearney
- 1981 Barry Benjamin
- 1982 Harold Deenen
- 1983 Jim McCracken
- 1984 Doug Taylor (Honourable Mention)
- 1985 Bob Allen
- 1986 Peter Olsen (Honourable Mention)
- 1987 Monica Van Maris
- 1988, 1989 Neil Vanderkruk (Honourable Mention)
- 1990, 1991, 1992 John Peets
- 1993 Linda Sheely/Frans Peters
- 1994, 1995 Frans Peters
- 1996, 1997 Paul Olsen (Honourable Mention)
- 1998, 1999 David Turnbull
- 2000, 2001 Joan Johnston
- 2002, 2003 Nick Solty
- 2004, 2005 Gerald Boot
- 2006, 2007 Bob Tubby
- 2008, 2009 Bob Adams
- 2010, 2011 Tom Intven
- 2012, 2013 Phil Charal
- 2014, 2015 Dave Braun
- 2016, 2017 Paul Brydges
- 2018, 2019 Warren Patterson
- 2020, 2021 Dave Wright

- **Honorary Life Members**

Honorary Life Members “are distinguished individuals of outstanding accomplishment or contribution to the Horticultural Profession or the Association. I invite those members present to wave your hand in acknowledgement

- Burke McNeill (Honourable mention)
- Neil Vanderkruk (Honourable mention)
- Marc Thiebaud
- Karl Stensson
- Monica Van Maris
- Casey van Maris (Honourable mention)
- Harold Deenen
- Paul Olsen (Honourable mention)
- John Wright (Honourable Mention)
- Hank Gelderman
- Gerald Boot
- Gord Shuttleworth
- Bob Tubby
- Mark Cullen
- Bob Allen
- Jim Bauer (Honourable Mention)

3. Recognition of Landscape Ontario’s Milestone Membership

The following are celebrating 25 years of membership with Landscape Ontario: (for those 25ys or more is closer to 400 members)

- Clintar Head Office Ontario
- Coleman Equipment Inc.
- Crewson Corners Landscaping & Home Maintenance
- Crimson Leaf Landscaping Ltd
- Fairgreen Sod Farms Ltd.
- Garden Grove Landscaping
- Green Design Landscaping Inc
- Green Things Landscaping 2010 (1893872 Ontario Ltd.)
- Greg Varcoe
- Innovative Surface Solutions
- Karl J Wilker & Sons Landscaping Ltd.
- Novak Property Maintenance Inc.
- Omega Landscape Gardening Ltd.
- Pefferlaw Peat Products Inc.
- Peninsula Construction Inc.
- Redleaf Landscape Inc.
- The Beaudry Group
- The Gardener Inc.
- Turf Plus Inc.
- Uxbridge Nurseries Ltd.
- Wildrose Gardening

Lindsay Drake Nightingale

<p>If a vote is required, only Active and Honorary Life Members of the Association can vote. Joe Sabatino and Joe Salemi will act as scrutineers.</p> <p>Voting Instructions: using the voting cards. When a motion has been put forward, to second the motion please raise your voting card and state your name and the voting member company that you represent.</p> <p>At this time we require <u>Confirmation of a Quorum</u>: In accordance with By-law No 1, Article 11, Section 1, there must be 35 Members present to hold a meeting.</p> <ul style="list-style-type: none"> <i>Confirmed that we do not have Quorum, we will continue with the meeting today if no one has any issues with the meeting being held today.</i> 	
<p>6. Additions to Agenda</p> <p>A copy of the Agenda was published and made available on the website. It has also been printed and made available as you entered.</p> <p>The Agenda is also on screen. At this time, I would ask if anyone has anything to add to the agenda under New Business.</p> <p><i>Question from Phil Charal on behalf of Jacki Hart</i></p> <ol style="list-style-type: none"> <i>Membership Category privileges ie: Associate Members have the voting directives on Provincial Board, yet they can't vote at the AGM.</i> <i>Understand the logic behind the pricing, why the Associate Membership is higher than Professional Memberships</i> <p><i>These concerns will be addressed at the bylaw and the Membership Committee, we will address the questions under New Business</i></p> <p>MOTION: TO APPROVE THE AGENDA FOR THE JANUARY 11, 2023 ANNUAL GENERAL MEETING AS PRESENTED. Motion by: Blake Tubby - Arbordale Landscaping Seconded by: David Milne - Quercus Gardens Discussion: None Vote: All in favor, none opposed Carried</p>	<p>Lindsay Drake Nightingale</p> <p>Phil Charal</p> <p>Lindsay Drake Nightingale</p> <p>Lindsay Drake Nightingale</p>
<p>7. Acceptance of Minutes from AGM, FEBRUARY 8, 2022</p>	<p>Lindsay Drake Nightingale</p>

<p>MOTION: TO ACCEPT THE MINUTES OF THE FEBRUARY 8, 2022 AGM AS PRESENTED</p> <p>Motion by: Terry Childs - Natures Way Landscaping Seconded by: Paul Doornbos Thornbusch Landscaping Discussion: None Vote: All in favor, none opposed Carried</p>	
<p>8. Business Arising from FEBRUARY 2022 AGM Minutes</p> <p>Summary of land acknowledgment actions</p> <ul style="list-style-type: none"> • <i>April 2022 Meeting, each chapter, sector group of LO voted, majority vote in favor, intent is to have chapters and sector groups and events of LO to have the option to do Land acknowledgments,</i> • <i>Project in place, Reconciliation Grove, we are working on putting our words into action.</i> 	<p>Lindsay Drake Nightingale</p> <p>Joe Salemi</p>
<p>9. Reports</p> <p>a) President's Report</p> <ul style="list-style-type: none"> • <i>It has been a pleasure working with the Board and the Chapters Coming out of the Pandemic, it's great to see how productive the industry has become. Much growth has been occurring such as the Apprenticeship program, and the Grow program, encouraging for the future of the labor market as well. A special Thank you to Tony Di Giovanni for a tremendous run</i> <p>b) Executive Director's Report</p> <p><i>Highlights</i></p> <ul style="list-style-type: none"> • <i>Past fiscal year has been one of the most challenging, Collectively we all agreed that we were selling the heck out of congress 2023, the team sold the place out, Heather has already started the floor plan to have more floor space for next year.</i> • <i>Snow insurance prices that has hit an all time crisis level, seeing less and less snow and ice contractors in the marketplace, unable to get snow insurance, insurance premiums have increased significantly</i> • <i>Thank you to the <u>Covid 19 Taskforce</u> for their tremendous commitment and effort, with a combined total of 200 meetings during the pandemic. Alan White, Jeff Olsen, Jon Durzi , Dave Wright , Peter Guinane, Margot Byers , Terry Childs, Lindsey Ross , James Riddell</i> • <i><u>Highway of Heroes Tree Campaign</u> planted its last trees 1st week of November 2022, We raised \$10M to pay for planting of 2.5M to honor members of the Canadian Armed Forces</i> • <i>Next chapter, Trees for Life, Jeff and Joe sit on the board</i> 	<p>Lindsay Drake Nightingale</p> <p>Joe Salemi</p>

of Directors doing “Treemendous” work. The goal is to work with community tree organizations, local and regional governments and local businesses across Canada to realize the federal governments’ 2 billion tree program.

- *Irrigation project - # of case studies, exploring grow contracts for Nursery growers that interact with govt at all levels.*
- *Recently as of Oct. Blue Ant Media asking to bring Canada Blooms back for March 2023 - Canada blooms board meeting this afternoon discussion, plan is to bring Canada Blooms back.*
- *Box Tree Moth continues to be a pest, actively working on trying to control the outbreak.*
- *Congress - single best day ever over 7000 people, pre-registration #s were over 18k.*
- *In May, we bid farewell to Sally Harvey, in July we welcomed Courtney McCann as our new Director of Workforce Development*
- *Tony’s Legacy, making sure there was an exclamation point on the commitment that Tony made in this association, in this industry not just ontario or canada wide but international*
- *Workforce Development - 23 staff dedicated in Ontario for our grow program, which has new entrant training, Supervisory and Crew Leader Training, Employer of Choice, and apprenticeship program, they are all gas and no brakes when it comes to work development*
- *Membership - we continue to see record membership growth, we are now approaching 3400 members*

c) Budgets & Finance Report

- Copies of the Audited Financial statements were included in the Annual Report that was published and made available on the website.
 - Joe Sabatino is available to answer any questions
 - Lindsey’s report
 - As a matter of protocol, I will be presenting 4 motions dealing with the financial statements and budgets

September, 2021 – August, 2022 Audited Financial Statement

MOTION: TO ACCEPT THE AUDITED FINANCIAL STATEMENTS FOR THE FISCAL YEAR SEPTEMBER, 2021 TO AUGUST, 2022

Motion by: Dave Turnbull - Operations, Property Manager

Seconded by: Margot Byers - Ladybird Garden Designs

Discussion: None

Vote: All in favor, none opposed

Carried

Jeff Olsen

Jeff Olsen

Jeff Olsen

- September, 2022 – August, 2023 Revised Budget

MOTION: TO ACCEPT THE REVISED BUDGET FOR THE FISCAL YEAR SEPTEMBER, 2022 to AUGUST, 2023

Motion by: Jeff Olsen - Treasurer

Seconded by: Paul Doornbos - Thornbusch Landscaping

Discussion: None

Vote: All in favor, none opposed

Carried

Jeff Olsen

- September, 2023 – August, 2024 Proposed Budget

MOTION: TO ACCEPT THE PROPOSED BUDGET FOR FISCAL YEAR SEPTEMBER, 2023 to AUGUST, 2024

Motion by: Jeff Olsen - Treasurer

Seconded By: Jon Agg

Discussion: None

Vote: All in favor, none opposed

Carried

Jeff Olsen

- Appointment of Auditors

MOTION: TO APPROVE THE APPOINTMENT OF SMITH, CHAPPELL, MARSH, VILANDER AS AUDITORS FOR SEPTEMBER, 2022 to AUGUST, 2023.

Motion by: Jeff Olsen - Treasurer

Seconded By: Margot Byers - Ladybird Garden Designs

Discussion: None

Vote: All in favor, none opposed

Carried

Question: moving forward, can we have the chapter breakdown, each chapter with its own financial breakdown, seeing it as one lump sum number does not help the chapters.

Joe put his thumb up, the answer is yes.

Lindsay Drake Nightingale

d) Annual Report Approval

This year we distributed the Annual Report by email and website. There are also hard copies available here.

MOTION: TO APPROVE THE 2021-2022 LANDSCAPE ONTARIO ANNUAL REPORT AS PRESENTED

Motion by: Margot Byers

Seconded by: Beth Edney

Discussion: None

Vote: All in favor, none opposed

Carried

<p>positions which are voted on at the AGM. Last year the Members at Large were Blake Tubby and David Milne.</p> <p>The purpose of the positions is to allow for two individuals to serve on the Board of Directors without having to go through the Chapters and Sector Groups.</p> <p>I now declare the two positions vacant and ask for nominations from the floor. Candidates must be “Active” members of the Association.</p> <p>I now open the floor to nominations.</p> <p>MOTION: I, Terry Childs nominate David Milne for Member at Large, David accepted Motion by: Peter Guinaine Seconded by: Phil Charal Discussion: None Vote: All in favor, none opposed Carried</p> <p>MOTION: I, Beth Edney nominate Blake Tubby for Member at Large, Blake accepted Motion by: Peter Guinaine Seconded by: Phil Charal Discussion: None Vote: All in favor, none opposed Carried</p> <p><i>Question: Member at large, is it possible to make it a 2 year term rather than a 1 yr term.</i></p> <p><i>Something currently written into our bylaws, that members at large are on a 1 yr term. We are currently going through a bylaw review, we can table this at the next review.</i></p> <p>d) Indemnify of Board of Directors 2023</p> <p>MOTION: TO INDEMNIFY ALL ACTIONS OF THE BOARD OF DIRECTORS FOR SEPTEMBER, 2022 TO AUGUST, 2023: Motion by: Jon Agg Seconded by: Blake Tubby Discussion: None Vote: All in favor, none opposed Carried</p>	<p>Lindsay Drake Nightingale</p> <p>Beth Edney</p> <p>Joe Salemi</p> <p>Lindsay Drake Nightingale</p>
<p>11. New Business</p> <ul style="list-style-type: none"> Bylaw Change to remove gender 	<p>Lindsay Drake Nightingale</p>

<p>MOTION: TO APPROVE THE BYLAW CHANGE TO REMOVE GENDER FROM ALL BYLAWS OF LANDSCAPE ONTARIO HORTICULTURAL TRADE ASSOCIATION.</p> <p>Motion by: Margo Byers Seconded by: Pam Cook Discussion: None Vote: All in favor, none opposed Carried</p> <p><i>Questions put forward</i></p> <ol style="list-style-type: none"> 1. <i>Phil Charal on behalf Jaki Hart will be addressed by the Membership Committee</i> 2. <i>Bylaws are currently under review. The monetary structure around pricing around various levels will be addressed, the discrepancy at this point is unknown why such a difference it will be looked at by Membership</i> 	<p>Lindsay Drake Nightingale</p>
<p>12. Announcements - Invite everyone to the GROW Meetup, Board Photo</p>	<p>Lindsay Drake Nightingale</p>
<p>13. Meeting Adjourned</p>	<p>Lindsay Drake Nightingale</p>